

Exciting times for city office

LAMBERT SMITH HAMPTON (LSH) has reported a turnover of £71.7m compared with £62.7m in 2005 and has increased its profits before tax by 22 per cent. The Sheffield team has gone from strength to strength and has appointed six new recruits starting this month.

LSH's financial results for the year have shown that LSH's North region delivered an impressive performance with turnover up 18 per cent, reporting profit of £1.6 million.

The company's industrial agency division transacted nearly 20 million sq ft of space, including acting for Tesco in two of the largest distribution market transactions in the UK in 2005; 500,000 sq ft in Chesterfield and 755,000 sq ft in Daventry.

In 2006 this was followed up with the UK's largest ever warehouse pre-letting agreement in which LSH acted for St Paul's

Developments and Tritax Asset Management in a 1.1 million sq ft deal to Next plc at Brookfield's Park in the Dearne Valley.

A five year contract was also secured by LSH's Leeds and Sheffield offices with Telereal for building maintenance, space planning, refurbishment and capital works. The Sheffield office will also work on national accounts including estates management for AXA and full estate services for BBC and Kwik-Fit.

Director of Lambert Smith Hampton Sheffield, Guy Gifillan, has also recently been promoted to the role of head of office, following colleague David Williams' relocation to Bahrain. Guy says: "These are exciting times for the LSH Sheffield office. As head of office I intend to continue to drive the company's phenomenal growth in the South Yorkshire market place and we have appointed six new recruits to allow us to focus on sustainable

growth inline with the burgeoning Sheffield market."

The Sheffield office Motor Trade team has welcomed Robert Daniels and Peter Owen, who has joined after graduating from the University of Sheffield. As a resident of nearby Rotherham, Peter was attracted by the locality of the Sheffield office, as well as the opportunity to work in the motor trade team due to the broad range of opportunities and varied role.

Peter says: "LSH's excellent reputation and its network of regional offices means I can continue to use my knowledge of the South Yorkshire market place alongside the national motor trade experts who work with oil companies, car dealerships and roadside operators around the UK."

The business space team has also appointed student Philippa Wittrick (21) who is studying Business Property Management at Sheffield Hallam University. Philippa will

undertake a work placement for the year where her remit will include working with the Agency team at LSH to conduct viewings, inspect premises and issue marketing reports.

Jamie Liversedge (20) from Blakedown near Birmingham is following in a similar vein to his new colleague Philippa with a year long work placement. The Property Development student, who is an avid golf fan, has relocated to Sheffield and is keen to work in such a fast paced and growing city.

The professional team has recruited Surveyor Ruth Masarella and Senior Surveyor Christina Davies. After previously working at Doncaster Council and Chesterfield Borough Council Christina joins the team with over 14 years previous experience: "I am delighted to be joining the friendly team here in Sheffield and look forward to capitalising on my previous experience to help the expanding team."



Guy Gifillan of Lambert Smith Hampton

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